The Department has been notified that some off-sale retail licensees are requiring wholesalers to conduct an inventory of alcoholic product on the licensed premise. The retailer is requiring this inventory from the wholesaler prior to placing any order for alcoholic beverage. This practice may constitute a violation of Arizona Liquor Laws. Please see the below information regarding Arizona Laws and services that are allowed to be performed by a licensed Arizona Wholesaler.

Pursuant to A.R.S. §4-243(A)(4), wholesalers may not directly or indirectly lend or give retailers supplies or other things of value or services, unless there is a specific exemption provided in the Department’s statutes and rules. Department rules A.A.C. R19-1-321 allows wholesalers to furnish some things or services of value to retailers. Pursuant to A.A.C. R1-19-321(C) and (D); practices permitted by a wholesaler, services a wholesaler can provide to a licensee is stocking, and resetting. Retail product inventory is not listed as a permitted practice.

Pursuant to A.R.S. § 4-243(F); It is unlawful for a retailer to request or knowingly receive anything of value that a distiller, vintner, brewer, rectifier or blender or any other producer or wholesaler is prohibited. Requiring a wholesaler to conduct an inventory prior to the product being ordered would be a thing of value.

Wholesalers and retailers should work together to ensure that the net result of how they cooperatively handle placing orders for a retailer does not violate A.R.S. § 4-243. The Department takes this section of Title IV seriously and will investigate and prosecute alleged violations.

For questions please contact Det. Risa Williams, Trade Practice Investigator, at 602-509-4668.